

MatchBox

The Future of Talent Acquisition

A smarter, faster way to find top-tier talent for your growing team.

trymatchbox.com

Hiring for start-ups is hard

Hiring the right talent is slow, expensive, and inefficient

- Finding specialized talent (e.g. Founding Engineers, Solutions Architects and more) takes months.
- Traditional hiring platforms are cluttered, with low-quality applications.
- **70% of talent is passive.**
- Startups and fast-moving companies need a more efficient hiring solution.

MatchBox

Traditional Recruitment Agencies

Days to fill

30 Days

60 Days

90 Days

The Matchbox Hiring Process

01

 Kickoff Call →

We meet with you to understand your hiring challenges, company culture, and ideal candidate profile.

02

 Role Scoping →

We help define job requirements, must-haves vs. nice-to-haves, and hiring timeline.

03

 Engage with Our Network →

Your role is shared with pre-vetted talent and recruiters in our community.

04

 Fast Shortlist →

Get qualified candidates in 14-21 days, with insights on why they're a great fit.



Matchbox is your secret weapon for hiring success.

- **Faster hires:** Reduce hiring time by 40%.
- **Quality candidates:** Pre-screened talent ensures better matches.
- **Industry-specific recruiting:** Whether it's founding engineers or designers, we find the right fit.
- **Flexible pricing:** Pay-per-hire, no retainers, no BS!

MatchBox Pricing Model is unbeatable

Traditional Recrutement Agencies (25%-35%)

Solo fractional Recruiters (20%-30%)

MatchBox (16%-20%)

Percentage of first years salary

Percentage of first years salary			
10 %20 %30 %40 %			
Salary Range	Fee Percentage	Total Fee	Split: Recruiter to MatchBox
Under \$100K	16%	\$16,000 (on \$100K)	60/40
\$100K - \$199.99K	20%	\$30,000 (on \$150K)	60/40
Over \$200K	25%	\$55,500 (on \$220)	60/40



- ✓ Pay only for successful hires
- ✓ Over 100 + recruiters with specialist skills
- ✓ We know what it takes to work in a start-up enviroment, we’ve been there!
- ✓ A hiring success guarantee – if the candidate isn’t the right fit, we’ll replace them



 Braintrust



Wonolo



 Brex

 Palantir

 OVERJET



60+



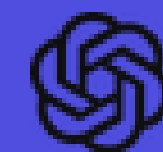
 RIPPLING

(Vetted recruiters)
Over 350 on a
waitlist

ramp 

Uber



 OpenAI


Meta



 beam



THANK YOU

Hello@trymatchbox.com

www.trymatchbox.com

Exciting things are coming

TE

Test Recruiter
test.recruiter@matchbox.com

My Candidates

Active Clients

Browse Bounties

My Profile

+ Add Candidate

Open Bounties

Find new opportunities to recruit for

Browse Open Bounties

Search roles, companies, or keywords...

All CategoriesEngineeringDesignProductMarketingSalesOperations

Founding Technical Customer Success

Bem

Remote

\$ 17.5% first year + bonus

Join Bem as a founding member of the technical customer success team, helping clients...

Apply to Recruit

Founding Customer Success

Intrinsic

Remote

\$ 17.5% first year + bonus

Intrinsic is looking for a founding customer success specialist to drive adoption and satisfaction.

Apply to Recruit

Bounty Updates

BE

New Bounty

Bem posted a new role: Founding Technical Customer Success with a \$500 bounty

12 hours ago

IN

Bounty Increased

Intrinsic increased the bounty for Founding Customer Success from \$300 to \$500

2 days ago

TE

Placement Made

Sarah Wilson placed John Smith at TechCorp for a \$700 bounty

5 days ago

AI

New Bounty

Airbnb posted a new role: Product Manager with a \$800 bounty

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